

FORBES & WALKER TEA BROKERS PVT LTD

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WEEKLY TEA MARKET REPORT

SALE NO

48

05TH/06TH DECEMBER 2023



Overall Market

	QTY (M/KGS)	DEMAND
Ex Estate	0.52	Good
High and Medium	0.49	Good
Leafy	0.67	Good
Semi Leafy	0.57	Good
Tippy/Small Leaf	0.73	Good
Premium Flowery	0.05	Good
Off Grade	1.09	Irregular
Dust	0.34	Firm to easier
Total	4.48	Good

ORDER OF SALE

SALE NO: 48

05TH/06TH DECEMBER 2023

EX-ESTATE

Eastern Brokers Ltd

Bartleet Produce Marketing (Pvt) Ltd

Lanka Commodity Brokers (Pvt) Ltd

Ceylon Tea Brokers PLC

Mercantile Produce Brokers (Pvt) Ltd

John Keel1s PLC

Asia Siyaka Commodities PLC

Forbes & Walker Tea Brokers (Pvt) Ltd

LG LARGE LEAF LG SMALL LEAF/BOPI/ PREMIUM

John Keells PLC

Asia Siyaka Commodities PLC

Lanka Commodity Brokers (Pvt) Ltd

Mercantile Produce Brokers (Pvt) Ltd

Eastern Brokers Ltd

Forbes & Walker Tea Brokers (Pvt) Ltd

Bartleet Produce Marketing (Pvt) Ltd

Ceylon Tea Brokers PLC

HIGH & MEDIUM/OFFGRADE /DUST

Forbes & Walker Tea Brokers (Pvt) Ltd

Bartleet Produce Marketing (Pvt) Ltd

Lanka Commodity Brokers (Pvt) Ltd

Ceylon Tea Brokers PLC

Eastern Brokers Ltd

John Keells PLC

Asia Siyaka Commodities PLC

Mercantile Produce Brokers (Pvt) Ltd

AUCTION DETAILS

AT THIS WEEK'S SALE 9,528 LOTS TOTALLING 4,482,442 KGS WERE ON OFFER. THE BREAKDOWN IS AS FOLLOWS:

	LOTS	QUANTITY
Ex Estate	512	523,925
Main Sale - High & Medium	1,194	493,973
Low Grown - Leafy	1,842	667,719
Low Grown - Semi Leafy	1,395	575,351
Low Grown - Tippy	1,605	727,165
Premium Flowery	330	53,254
Off Grades	2,238	1,095,214
Dust	412	345,841
Total	9,528	4,482,442
Re - Prints	857	428,440

SETTLEMENT DATES

08/12/2023 12/12/2023 13/12/2023

10% Payment

Buyers Prompt

Sellers Prompt

Quality

High & Mid Growns were irregular and barely maintained, whilst the Low Growns were similar to last.

COMMENTS

The 48th sale of the year concluded today comprised of a small volume of 4.5 M/Kgs following the Deepavali holiday period in early November. In the backdrop of lower volumes, there was improved activity and an appreciation in prices for most varieties of teas.

Ex-Estate offerings too recorded a fairly significant decline and totalled 0.52 M/Kgs. There was good demand.

BOP's continued to be a stronger feature for its limited availability and often appreciated by Rs. 50-100 per kg, in most instances. The better BOPF's too appreciated by Rs. 20-40 per kg and more for select invoices.

High & Medium Grown CTC teas too were often firm and dearer, whilst the Low Grown types which commenced hesitantly appreciated as the sale progressed.

Shippers to the UK and Japan competed for the better liquoring teas with selective interest from shippers to the continent and South Africa, whilst shippers to the CIS continued to participate more actively.

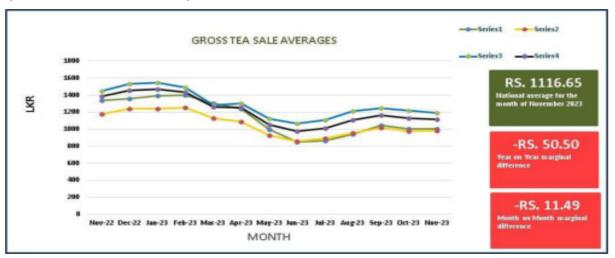
Low Growns comprised of 1.97 M/Kgs. Tippy and Premium catalogues met with improved demand, whilst the Leafy and Semi-Leafy catalogues met with fair demand and were firm.

In the Leafy catalogues, Select Best OP1's were easier, whilst the balance were firm to dearer. BOP1's together with the well-made OP's, in general, were firm. Select Best OPA's declined, whilst the balance sold around last levels. PEK's, in general, appreciated. A few high-priced PEK1's were firm to dearer, whilst the others were irregular and mostly lower.

In the Tippy catalogues, select Best FBOP's were firm to selectively dearer, whilst the balance together with the FF1's in general appreciated.

In the Premium catalogues too, very Tippy teas met with good demand and were substantially dearer, whilst the Best and clean leaf Below Best sorts appreciated to a lesser extent. The balance were irregular.

NATIONAL TEA SALES AVERAGES (NOVEMBER 2023)



Key Highlights:

- * Total Elevation Average declines by Rs. 11.49 in comparison to previous month
- * Cumulative variance widens to Rs. 50.50 (USD 0.26) against end November 2022
- * High & Mid Grown Elevations record gains in LKR terms month on month, whilst the Low Grown Elevation witnessed a negative variance both in LKR and USD terms against October 2023 & corresponding month of 2022
- * National tea sales average for the month of November 2023 recorded Rs. 1,116.65 (USD 3.42), showing a decline of Rs. 11.49 and a decrease of USD 0.07 from the month of October 2023 average of Rs. 1,128.14 (USD 3.49).
- * In comparison to the November 2022 average of Rs. 1,383.05 (USD 3.80), shows a decrease of Rs. 266.40 and USD 0.38 YOY.

Elevation-Wise Analysis - November 2023:

- * High Grown average for the month recorded a marginal increase of Rs. 2.77 and a decrease of USD 0.02 month on month, whilst a decrease of Rs. 335.87 and USD 0.60 is recorded YOY.
- * Medium Grown average for the month recorded a gain of Rs. 8.95 and remained static in USD terms month on month, whilst in comparison to the corresponding month last year shows a decrease of Rs. 193.51 and a decrease of USD 0.22 YOY.
- * Low Grown average for the month recorded a decline of Rs. 28.20 and USD 0.12 month on month, whilst a decrease of Rs. 257.25 and USD **0.33** is recorded **YOY**.
- * All elevations witnessed a decline during the period January-November 2023 in comparison to the corresponding period of 2022 both in LKR and USD terms

	23-Nov	23-Oct	MOM Variance	22-Nov	YOY Variance	To date 2023	To date 2022	YOY Variance
High Grown	1,004.88	1,002.11	2.77	1340.75	-335.87	1,072.51	1078.25	-5.74
Medium Grown	983.98	975.03	8.95	1177.49	-193.51	1,011.96	1019.56	
Low Grown	1,190.90	1,219.10	-28.20	1448.15	-257.25	1,250.64	1327.39	
Total	1,116.65	1,128.14	-11.49	1383.05	-266.40	1,170.40	1220.90	

In U.S. Dollars								
	23-Nov	23-Oct	MOM Variance	22-Nov	YOY Variance	To date 2023	To date 2022	YOY Variance
High Grown	3.08	3.10	-0.02	3.68	-0.60	3.28	3.39	-0.11
Medium Grown	3.01	3.01	0.00	3.23	-0.22	3.10	3.21	-0.11
Low Grown	3.65	3.77	-0.12	3.98	-0.33	3.83	4.18	-0.35
Total	3.42	3,49	-0.07	3.80	-0.38	3.58	3,84	-0.26

Source - Sri Lanka Tea Board (For statistical purposes only)

CROP AND WEATHER

FOR THE PERIOD 28TH NOVEMBER - 03RD DECEMBER 2023

Western/Nuwara Eliya Regions



Overcast weather and showers were reported in the Western Region, whilst the Nuwara Eliya Region reported gloomy mornings and evening showers throughout the week. The Department of Meteorology expects sporadic showers in both regions in the week ahead.

Uva/Udapussellawa Region



The Uva and Udapussellawa regions reported dull mornings and evening showers throughout the week.



The Low Grown Region reported bright mornings and evening showers at the commencement of the week and showers throughout the day towards the latter part of the week. Occasional showers are expected in the Ruhuna Region in the week ahead according to the Department of Meteorology.

Crop

The crop intake was maintained in the Western High, Nuwara Eliya, Uva and Low Grown regions, whilst the Western Medium and Udapussellawa regions reported a decline.



HIGH GROWN TEAS



BOP Best Western's, where quality was maintained, appreciated by Rs. 100 per kg and more for select invoices. In the

Below Best category, select brighter sorts appreciated by Rs. 100-150 per kg, whilst the others together with teas at the lower end of the market were firm and dearer to a lesser extent. Nuwara Eliya's had hardly any offerings. Uva/Uda Pussellawa's - Teas in the higher price bracket declined by Rs. 50 per kg and more, whilst the others were

firm and tended dearer.

BOPF Best Western's, where quality was maintained, appreciated by Rs. 50 per kg, whilst the others were irregular. In the

Below Best category, few select invoices appreciated by Rs. 50-100 per kg, whilst the others were firm and dearer to a lesser extent. Plainer clean leaf sorts were Rs. 40-60 per kg dearer, whilst the others were firm and dearer to a lesser extent. Nuwara Eliya's - Sold following quality. Uva/Uda Pussellawa's - Clean leaf teas gained by Rs. 20-40 per kg,

whilst the others were irregular.

OP/OPA Well-made OP's together with the clean leaf Below Best sorts were firm on last, whilst the others at the lower end

were firm to dearer. OPA's, in general, were firm to dearer by Rs. 50 per kg.

PEKOE/PEKOE1 A limited selection of flavoury PEK's that were available were firm on last. Orthodox Leafy PEK's in general were firm

on last, whilst the PEK1's were dearer by Rs. 50-100 per kg. Best Rotovane PEK's gained considerably following special $\frac{1}{2}$

inquiry, whilst the others too were irregularly dearer.

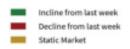
FBOP/FBOPF1 A limited selection of well-made flavoury FBOP's were irregularly dearer. Well-made Orthodox Leafy FBOP/FF1's

together with the clean leaf Below Best sorts were dearer by Rs. 50-100 per kg, whilst the others at the lower end too

were irregularly dearer following quality.

QUOTATIONS LKR	ВС	OP	ВО	PF	PEKOE	/FBOP	0	Р
SALE DTE	28/29	05/06	28/29	05/06	28/29	05/06	28/29	05/06
SALE DIE	Nov	Dec	Nov	Dec	Nov	Dec	Nov	Dec
Best Westerns	1320-1460	1300 - 1420	1300-1460	1320 - 1480	1260-1650	1300 - 1550	1140-1280	1200 - 1320
Below Best Westerns	1160-1300	1160 - 1280	1160-1280	1140 - 1300	1000-1240	1020 - 1280	1080-1120	1060 - 1180
Plainer Westerns	940-1140	920 - 1140	920-1140	960 - 1120	760-880	780 - 1000	780-1000	800 - 1040
Nuwara Eliyas	1440	N/A	1500	1900 -	960-1700	1000 - 1550	1000	N/A
Brighter Udapussellawas	1120-1220	1140 - 1180	940-1000	960 - 1000	1340-2050	1380 - 2100	1120-1240	1160 - 1300
Other Udapussellawas	820-1000	980 - 1040	820 - 920	860 - 940	780-1320	780 - 1360	820-1100	800 - 1140
Best Uvas	1120-1240	1180 - 1280	1020-1220	980 - 1020	1260-1700	1320 - 1850	1100-1320	1140 - 1460
Other Uvas	1000	1060 -	960-1000	N/A	780-1240	760 - 1300	800-1080	820 - 1120

MEDIUM GROWN TEAS



BOP Large Leaf teas continued to sell well at firm to dearer rates, whilst the others gained by Rs. 50-100 per kg.

BOPF Gained by Rs. 50 per kg and more.

OP'S, in general, were firm on last, whilst the OPA's were firm to dearer by Rs. 50 per kg.

PEKOE/PEKOE1 PEK's, in general, were firm on last. PEK1's were dearer by Rs. 50-100 per kg.

FBOP/FBOPF1 Well-made FBOP/FF1's were dearer by Rs. 50-100 per kg and more as the sale progressed. Teas at the lower end too

were irregular following quality.

QUOTATIONS LKR	ВС)P	ВО	PF	PEKOE	/FBOP	0	P
SALE DTE	28/29	05/06	28/29	05/06	28/29	05/06	28/29	05/06
SALE DIE	Nov	Dec	Nov	Dec	Nov	Dec	Nov	Dec
Good Mediums	1050-1900	1080 - 1700	1040-1080	1000 - 1080	1420-2300	1460 - 2400	1180-1380	1200 - 1400
Other Mediums	750-1000	750 - 1060	750 - 920	750 - 940	780-1400	780 - 1440	780-1160	800 - 1180

UNORTHODOX / CTC TEAS

 $\label{eq:higher_bound} \textbf{HIGH GROWN} \qquad \qquad \text{BP1s/ PF1s - Firm and tended dearer.}$

MEDIUM GROWN BP1s - Irregular following quality. PF1s - Best available were firm, whilst the others were irregular and sold around last

week's levels.

 $LOW \; GROWN \qquad \qquad \text{BP1s - Hardly any offerings. PF1s - Firm and selectively dearer.}$

QUOTATIONS LKR	BP1		PF1	
SALE DTE	28/29	05/06	28/29	05/06
SALE DIE	Nov	Dec	Nov	Dec
High Grown	1020-1200	<u> 1020</u> - 1220	900-1100	920 - 1180
Medium Grown	890-1220	880 - 1020	810-1120	810 - 1160
Low Grown	1480-1600	N/A	920-1750	1000 - 1650

OFF GRADES

Incline from last week
Decline from last week
Static Market

FGS1/FGS Select Best varieties appreciated by Rs. 60-80 per kg, whilst the clean leaf Below Best varieties gained by Rs. 40-50 per

kg. Teas at the lower end of the market, in general, were irregularly lower. Low Growns - Clean leaf varieties

maintained, whilst the balance were firm to easier. CTC's - In general were firm.

BROKENS Select clean leaf invoices were firm to selectively dearer, whilst the Below Best varieties together with the poorer

sorts were easier by Rs. 10-30 per kg.

BOP1A Best varieties declined by Rs. 20-40 per kg, whilst the Below Best varieties were firm to easier by Rs.10-30 per kg. Teas

at the bottom end of the market declined by Rs. 20-40 per kg and more towards the closure of the sale.

QUOTATIONS LKR	HIG	Н	MEDIL	JM	LOV	N
SALE DTE	28/29	05/06	28/29	05/06	28/29	05/06
SALE DIE	Nov	Dec	Nov	Dec	Nov	Dec
Better Fannings (Orthodox)	780-1040	760 - 1120	780-790	740 - 940	710-920	700 900
Better Fannings (CTC)	890	860 -	740-760	740 - 750	740-1420	720 - 1400
Other Fannings (Orthodox)	650-760	650 - 740	670-760	660 - 730	650-690	630 - 680
Other Fannings (CTC)	N/A	N/A	700-730	710 - 730	690-730	670 - 700
Good Brokens	690-1080	690 - 1200	700-1100	690 - 1140	700-1300	680 - 1320
Other Brokens	640-670	650 - 670	670-690	660 - 680	620-670	600 - 660
Better BOP1As	760 - 900	740 - 840	760-1100	730 - 1020	770-1350	750 - 1320
Other BOP1As	720 - 740	700 - 73 0	730 - 750	690 - 710	700 - 750	670 - 720

DUSTS

DUST1 Select Best Dust1's were firm to easier by Rs. 30-50 per kg. Best Dust1's were firm. Teas in the Below Best category

together with the poorer sorts appreciated by Rs. 40-60 per kg. Low Grown - Best varieties declined by Rs. 20-40 per kg, except for a few select invoices which gained on special inquiry. The Below Best varieties together with the poorer sorts were firm to easier by Rs. 30-50 per kg.Best High and Medium Grown CTC's were easier by Rs. 40-60 per kg, whilst the Below Best varieties together with the poorer sorts were firm to dearer by Rs. 20-40 per kg. Low Grown

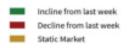
varieties were firm on last week's levels.

DUST Clean leaf secondaries were firm to dearer by Rs. 30-50 per kg, whilst the poorer sorts appreciated substantially by Rs.

80-100~per kg. Best Low Grown types together with the poorer sorts were easier by Rs. 20-40~per kg.

QUOTATIONS LKR	HIG	Н	MEDIL	JM	LOV	V
SALE DTE	28/29	05/06	28/29	05/06	28/29	05/06
SALE DIE	Nov	Dec	Nov	Dec	Nov	Dec
Better Primary Dust (Orthodox)	1060-1700	1120 - 1700	840-1000	880 - 1100	840 - 920	880 - 1180
Better Primary Dust (CTC) P. Dust	950-1160	1000 - 1100	920-1020	940 - 1080	1000-1200	1020 - 1200
Below Best Primary Dust (Orthodox)	880-1050	900 - 1100	730 - 830	760 - 870	760 - 820	760 - 870
Other Primary Dust (CTC) P. Dust	880 - 940	960 - 1000	690 - 900	790 - 920	800 - 980	830 - 1000
Other Primary Dust (Orthodox)	650 - 860	630 - 880	610 - 720	650 - 750	590 - 750	630 - 750
Better Secondary Dust	850-1040	880 - 1120	770 - 830	750 - 800	820-1040	840 - 1040
Other Secondary Dust	560 - 820	620 - 860	570 - 750	640 - <mark>740</mark>	590 - 800	600 - 820

LOW GROWN TEAS



FBOP/FBOP1 Select Best FBOP's were firm to selectively dearer on special inquiry, whilst the balance in general appreciated.

FBOP1's, in general, were dearer.

BOP's, in general, were dearer.

BOP1 Well-made BOP1's were selectively dearer, whilst the balance were fully firm.

OP1 Select Best OP1's were lower, whilst the Best and Below Best varieties together with the poorer sorts were firm to

dearer

OP Well-made OP's were firm to dearer, whilst the balance maintained.

OPA Select Best OPA's declined, whilst the Best, Below Best and clean leaf teas at the bottom were firm.

PEKOF PEK's, in general, appreciated. Well-made PEK1's were selectively dearer, whilst the balance were irregular and mostly

lower.

BOPF Well-made BOPF's together with the clean leaf Below Best appreciated, whilst the balance sold around last levels.

FBOPF/FBOPF1 Very Tippy teas continued to attract good demand and were substantially dearer, whilst the Best and clean leaf Below

Best too appreciated. Mixed varieties were irregular. However, the leafier varieties, in general, were dearer. Select Best FF1's appreciated. Best too were firm to dearer. Below Best and clean leaf teas at the bottom followed a similar

trend, whilst the balance were firm on last.

QUOTATIONS LKR	SELECT	T BEST	BE	ST	BELOV	V BEST	ОТН	ERS
SALE DTE	28/29	05/06	28/29	05/06	28/29	05/06	28/29	05/06
JALE DIE	Nov	Dec	Nov	Dec	Nov	Dec	Nov	Dec
FBOP 1	1900-1950	2000 - 2200	1350-1450	1400 - 1500	1050-1150	1100 - 1200	850-900	850 - 900
FBOP	2250-2500	2350 - 2600	1500-1600	1550 - 1650	1250-1350	1300 - 1400	900-950	900 - 950
BOP 1	2300 - 4450	2400 - 4550	1800-2250	1900 - 2350	1000-1700	1100 - 1850	850-980	850 - 1080
ВОР	1850-1950	1950 - 2000	1400-1550	1450 - 1600	1000-1150	1100 - 1200	850-900	850 - 900
BOPF	1300-1600	1400 - 1700	950-1000	950 - 1100	750-800	750 - 800	700-750	700 - 750
FBOPF (TIPPY)/FBOPF SP	4000-5000	5000 - 6500	2500-3000	3000 - 4000	2000-2300	2000 - 2500	1100-1300	1100 - 1400
FBOPF 1	1550-1700	1600 - 1800	1450-1500	1500 - 1600	1050-1200	1100 - 1300	850-900	900 - 950
FBOPF	1800-2100	2000 - 2400	1300-1450	1400 - 1550	1000-1100	1100 - 1200	900-1000	1000 - 1050
OP 1	3800-5000	3800 - 4500	2400-3600	2500 - 3750	1200-2350	1300 - 2450	800-1180	800 - 1280
ОР	1420-1600	1440 - 1700	1360-1400	1380 - 1420	1220-1340	1240 - 1360	900-1180	900 - 1200
OPA	1300-1850	1320 - <mark>1650</mark>	1120-1280	1140 - 1300	1040-1100	1080 - 1120	800-1000	800 - 1060
PEKOE	1420-2350	1440 - 2300	1240-1400	1260 - 1420	1080-1220	1100 - 1240	850-1000	850 - 1080
PEK 1	1550-2300	1500 - 2650	1400-1500	1400 - 1480	1180-1380	1180 - 1380	860-1100	860 - 1100

TOP PRICE

	/ESTERN MEDIUM				
Harangalla	BOP		1700		Kirklees
Doombagastalawa		@	1650		High Forest
Uplands	BOPSp	e	1380	Lu	ckyland
Dartry Valley	BOPSp	@	1260	Kirklees	
Ancoombra	BOPF/BOPFSp		1280	Ragalla	
Dartry Valley	BOP1		1950	Alma	
Harangalla	FBOP/FBOP1	@	2400	Gordon	
Dartry Valley	FBOPF/FBOPF1	@	2250	Alma	
Harangalla	FBOPF/FBOPF1	e e	2250	Blairlomond	
Harangalla	OP/OPA	@	1360	Alma	
Harangalla	OP/OFA	@	1900	Blairlomond	
Dartry Valley	OP1	@ @	1750	Alma	
Meezan	PEK/PEK1	w	2100	Blairlomond	
	•	@	2000	Alma	
Harangalla	PEK/PEK1			Gordon	
Dartry Valley	PEK/PEK1	@	1950	Alma	
	WESTERN HIGH		4440	Blairlomond	
Somerset	ВОР	@	1440		
Bogawantalawa	ВОР	@	1420	Hidellana	
Wattegodde	ВОР	@	1420	New Spring	
Norwood	ВОР		1420	View	
Wattegodde	BOPSp	@	1500	Ceciliyan	
Bearwell	BOPF/BOPFSp		1480	Wattahena	
Mattakelle	BOPF/BOPFSp		1400	Sithaka	
Ingestre	BOPF/BOPFSp	@	1360	Richiland	
Inverness	BOP1		1600	Hidellana	
Torrington	BOP1	@	1400	Galatara	
Torrington	FBOP/FBOP1	@	1550	Hidellana	
Queensberry	FBOPF/FBOPF1	@	1460	Pothotuwa	F
Venture	OP/OPA		1320	New	
Uda Radella	OP/OPA	@	1300	Vithanakande	FI
Bambrakelly	OP1	@	1700	Pothotuwa	В
Uda Radella	OP1	@	1480	Pothotuwa	OF
Frotoft Super	PEK/PEK1		1700	New Singhe	ОР
	NUWARA ELIYAS			Valley	
Court Lodge	BOPSp	@	1220	Golden Garden	OP
Mahagastotte	BOPF/BOPFSp	@	1900	Galatara	OP
Court Lodge	FBOP/FBOP1	@	1550	Lenama Hills	OP
Court Lodge	PEK/PEK1	@	1300	Matuwagalla Super	ОРА
Kenmare	PEK/PEK1	@	1140	Golden Garden	PEK
<u>U</u>	DAPUSSELLAWAS			Thundola Ella	PEK
Mooloya	ВОР		1180		
	-			Co-Op Tea	PEK1

	UVA MEDIUM		
Demodera 'S'	ВОР		1650
Halpewatte	BOPSp		1700
Uva	DODC-		1400
Demodera 'S'	BOPSp	@	1480
Dickwella	BOPF/BOPFSp	@	1500
Halpewatte Uva	BOP1		2000
Sarnia	BOP1	@	1850
Plaiderie	50.1		
Misty Uva	BOP1	@	1800
Sarnia Plaiderie	FBOP/FBOP1	@	1700
Uva Samovar	FBOP/FBOP1	@	1650
Ambrosia	FBOP/FBOP1	@	1650
Uva		e e	
Demodera 'S'	FBOP/FBOP1		1650
Sarnia Plaiderie	FBOPF/FBOPF1		1650
Halpewatte Uva	FBOPF/FBOPF1		1650
Sarnia Plaiderie	OP/OPA		1340
Misty Uva	OP/OPA	@	1300
Glen Alpin	OP/OPA		1300
Halpewatte	OP1		1700
Uva	OFI		1700
Blossoms Uva Tea	PEK/PEK1	@	1850
Sarnia			
Plaiderie	PEK/PEK1	@	1850
Demodera 'S'	PEK/PEK1	@	1850
Halpewatte	PEK/PEK1		1850
Uva			
Misty Uva	PEK/PEK1	@	1750
	UVA HIGH		
Nayabedde	ВОР		1180
Bandaraeliya	ВОР	@	1060
Glenanore	BOPSp	@	1260
Kelliebedde	BOPF/BOPFSp	@	1020
Bandaraeliya	BOPF/BOPFSp	@	1000
Mahadowa	BOP1	@	1480
Mahadowa Mount Uva	BOP1	@	1480 1480
		@	

QUANTITY SOLD

	WEEKLY (KGS)		TODAT	E (KGS)
DURING THE PERIOD 27TH NOVEMBER TO 02ND DECEMBER 2023	2023	2022	2023	2022
PRIVATE SALES	162,744	82,468	4,886,235	3,882,366
PUBLIC AUCTION	4,645,055	3,808,974	224,371,913	223,484,531
FORWARD CONTRACTS	NIL	63,210	2,121,908	1,827,860
DIRECT SALES	NIL	NIL	NIL	NIL
TOTAL	4,807,799	3,954,652	231,380,056	229,194,757
BMF EXCLUDED FROM PRIVATE SALE	78,786	62,734	2,556,549	5,582,236

(QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION)

	Qu	antity (M/k	gs)	A۱	/G Price (LK	R)	Avg Price (USD)		
	2023	2022	2021	2023	2022	2021	2023	2022	2021
22ND NOVEMBER 2023	4.63	4.20	5.18	1120.61	1426.86	634.86	3.47	3.95	3.20
29TH NOVEMBER 2023	4.64	3.80	4.36	1161.56	1456.15	641.57	3.58	4.03	3.23

Source: Central Bank of Sri Lanka / Buying Rates

RATES OF EXCHANGE

SRI LANKA RUPEE APPROX PER UNIT OF CURRENCY

YEAR	2023	2022	2021
USD	322.68	361.30	198.50
STG.PD	405.36	442.95	262.02
EURO	346.81	379.19	223.46
YEN	2.18	2.66	1.73

Source: Central Bank of Sri Lanka / Buying Rates

PUBLIC AUCTION/GROSS SALES AVERAGE

SALE NO 47	W	EEKLY(LK	R)	TC	DATE (LK	(R)	WE	EKLY(L	ISD)	TOD	ATE(L	JSD)
28TH/29TH NOVEMBER 2023	2023	2022	2021	2023	2022	2021	2023	2022	2021	2023	2022	2021
Uva High Grown	996.95	1219.30	575.75	980.44	1087.94	549.55	3.08	3.38	2.90	3.00	3.42	2.80
Western High Grown	1073.41	1484.75	652.04	1115.98	1105.72	605.34	3.31	4.11	3.28	3.41	3.48	3.08
CTC High Grown	993.21	1222.75	574.67	998.52	981.60	534.74	3.06	3.38	2.90	3.06	3.09	2.72
High Grown (Summary)	1049.11	1386.49	623.77	1073.23	1099.56	587.89	3.24	3.84	3.14	3.28	3.46	2.99
Uva Medium Grown	1057.96	1284.28	603.02	1025.68	1146.70	567.81	3.26	3.56	3.04	3.14	3.61	2.89
Western Medium Grown	974.22	1197.72	539.49	985.51	965.32	535.10	3.01	3.32	2.72	3.02	3.04	2.73
CTC Medium Grown	889.17	1064.85	495.21	914.14	828.15	497.43	2.74	2.95	2.49	2.80	2.61	2.53
Medium Grown (Summary)	1000.75	1230.52	559.85	998.26	1024.27	545.26	3.09	3.41	2.82	3.05	3.22	2.78
Orthodox Low Grown	1257.60	1570.17	676.16	1276.50	1366.97	654.14	3.88	4.35	3.41	3.91	4.30	3.33
CTC Low Grown	1004.42	1031.41	519.88	974.74	947.60	503.61	3.10	2.86	2.62	2.98	2.98	2.56
Low Grown(Summary)	1239.35	1531.93	665.85	1259.25	1338.06	645.74	3.82	4.24	3.35	3.85	4.21	3.29
Total	1161.56	1456.15	641.57	1176.54	1236.91	616.72	3.58	4.03	3.23	3.60	3.89	3.14

Source: Oanda Exchange Rates Source: MSL - Averages

PUBLIC AUCTION/GROSS SALES AVERAGE FOR THE MONTH OF NOVEMBER 2023

	MONTH(LKR)		TO	ODATE (LKR) MO			MONTH(USD)		TODATE(USD)		JSD)	
	2023	2022	2021	2023	2022	2021	2023	2022	2021	2023	2022	2021
Uva High Grown	956.98	1209.53	565.52	990.72	1083.18	552.39	2.93	3.32	2.82	3.03	3.41	2.81
Western High Grown	1042.78	1462.69	662.55	1124.18	1109.96	609.70	3.19	4.02	3.30	3.44	3.49	3.10
CTC High Grown	985.42	1191.40	571.47	1000.18	981.01	534.06	3.02	3.27	2.85	3.06	3.09	2.72
High Grown (Summary)	1004.88	1340.75	611.33	1072.51	1078.25	585.71	3.08	3.68	3.05	3.28	3.39	2.98
Uva Medium Grown	997.83	1229.18	582.09	1022.10	1131.20	566.08	3.06	3.37	2.90	3.13	3.56	2.88
Western Medium Grown	974.05	1128.26	533.66	988.51	965.23	534.91	2.98	3.10	2.66	3.02	3.04	2.72
CTC Medium Grown	891.37	1042.72	499.89	910.12	823.20	497.76	2.73	2.86	2.49	2.79	2.59	2.53
Medium Grown (Summary)	983.98	1177.49	556.07	1011.96	1019.56	549.85	3.01	3.23	2.77	3.10	3.21	2.80
Orthodox Low Grown	1210.89	1501.42	655.37	1279.53	1369.07	654.68	3.71	4.12	3.27	3.92	4.31	3.33
CTC Low Grown	992.44	966.75	510.85	971.27	933.21	503.79	3.04	2.65	2.55	2.97	2.93	2.57
Low Grown(Summary)	1190.90	1448.15	643.21	1250.64	1327.39	643.20	3.65	3.98	3.21	3.83	4.17	3.28
Total	1116.65	1383.05	623.18	1170.40	1220.90	614.46	3.42	3.80	3.11	3.58	3.84	3.13

Source: Oanda Exchange Rates Source: MSL - Averages

WORLD TEA PRODUCTION (M/KGS)

					TODATE		DIFFEREN	NCE +/-
	2021	2022	2023	2021	2022	2023	2021 vs 2022	2022 vs 2023
Oct								
Sri Lanka	24.2	18.9	22.8	258.9	211.8	216.2	-47.1	4.4
Bangladesh	14.6	11.4	14.6	79.3	75.2	83.6	-4.1	8.4
North India	167.3	144.2	163.9	940.7	970.3	965.6	29.6	-4.7
South India	21.3	18.9	18.9	204.2	196	197.4	-8.2	1.4

				TODATE		DIFFERENCE +/-		
	2021	2022	2023	2021	2022	2023	2021 vs 2022	2022 vs 2023
Sep								
Malawi	4	3.6	1.9	38.4	39.3	34.5	0.9	-4.8

				Auį	3			
Kenya	33.6	36.1	45.6	342.4	341.4	363.9	-1	22.5

DETAILS OF AWAITING SALE

SALE NO: 49

Scheduled for 12TH/13TH DECEMBER 2023

	LOTS	QUANTITY
ExEstate	646	679,821
High & Medium	1,543	654,810
Leafy	1,867	658,185
Semi Leafy	1,480	610,551
Тірру	1,680	764,074
Premium Flowery	383	59,111
OffGrades	2,126	1,035,246
Dust	514	478,208
Total	10,239	4,940,006
RePrint	659	322,948

20/12/2023 19/12/2023 **Buyers Prompt Sellers Prompt**

This sale last year

Sale No. 49 | 13TH/14TH DECEMBER 2022

:10,144 **Re-print Lots** :586

Quantity :5,175,358 kgs **Re-print Quantity** :298,101 kgs

LOW GROWN CATALOGUES

Violations Excluded 23/11/2023

LEAFY SEMI-LEAFY TIPPY Closed Closed Closed

OTHER MAIN SALE CATALOGUES

23/11/2023

HIGH & **PREMIUM** OFF **MEDIUM FLOWERY GRADES** Closed Closed Closed

NO .OF PKGS 132,587

СТС

8,200 Pkgs - 441,299 kgs

ORDER OF SALE

Ex-Estate	LG Large Leaf//Semi Leafy/LG Small Leaf/BOP1A/ Premium	High & Medium/Off Grade /Dust	F&W Catalogue	es
LC CTB	AS	ВС	12TH DECEMBER 2023	
МВ	LC MB	LC CTB	11.30am	Low Grown - Semi Leafy
JK AS	FW BC	EB JK	12.30pm 12.30pm	Low Grown - Leafy Teas Low Grown - Tippy Teas
FW	EB	AS	3.00pm	Main Sale - High & Medi
BC EB	CTB JK	MB FW	4.00pm 5.00pm	BOP1A Premium Flowery

BC - Bartleet Produce Marketing (Pvt) Ltd FW - Forbes & Walker Tea Brokers (Pvt) Ltd

AS - Asia Siyaka Commodities PLC LC - Lanka Commodity Brokers (Pvt) Ltd

EB - Eastern Brokers Ltd JK - John Keells PLC

CTB - Ceylon Tea Brokers PLC MB - Mercantile Produce Brokers (Pvt)Ltd Approx Selling time of

11.30am	Low Grown - Semi Leafy Teas
12.30pm	Low Grown - Leafy Teas
12.30pm	Low Grown - Tippy Teas
3.00pm	Main Sale - High & Medium
4.00pm	BOP1A
5.00pm	Premium Flowery

13TH

DECEMBER 2023

10.30am Ex-Estate Off Grades 10.30am 12.30pm Dust

DETAILS OF AWAITING SALE

SALE NO: 50

Scheduled for 18TH/19TH DECEMBER 2023

	LOTS	QUANTITY
ExEstate	701	745,061
High & Medium	1,517	644,426
Leafy	1,911	684,233
Semi Leafy	1,420	582,630
Тірру	1,691	776,101
Premium Flowery	438	70,888
OffGrades	2,075	1,029,573
Dust	574	531,122
Total	10,327	5,064,034
RePrint	501	250,742

27/12/2023 28/12/2023 Buyers Prompt Sellers Prompt

This sale last year

Sale No. 50 | 19TH/20TH DECEMBER 2022

Lots :9,975 Re-print Lots :425

Quantity :5,113,181 kgs Re-print Quantity :196,080 kgs

	N CATALOGUES	
Violations Exc	luded	
30/11/2	023	
LEAFY	SEMI-LEAFY	TIPPY

OTHER MAIN SALE CATALOGUES

30/11/2023

HIGH & PREMIUM OFF
MEDIUM FLOWERY GRADES
Closed Closed Closed

NO .OF PKGS 134,024

СТС

8,160 Pkgs - 439,783 kgs

CATALOGUE CLOSURE DETAILS

18/19

DECEMBER 2023

Sale No. 50

The Ex-Estate catalogue closed on 30th November 2023, excluding violations. The Main Sale catalogues too closed on 30th November 2023, excluding violations.

02/03

JANUARY 2024

Sale No. 1

The Ex-Estate and Main Sale catalogues are scheduled to close on 7th December 2023.

09/10

JANUARY 2024

Sale No. 2

The Ex-Estate and Main Sale catalogues are scheduled to close on 14th December 2023.

TEA MARKETS AROUND THE WORLD

MOMBASA AUCTION

04TH/05TH DECEMBER 2023 (SALE NO. 49)

Good general demand prevailed at irregular levels for the 264,460 packages (17,746,748.00 kilos) available in the market; 46.38% was unsold.

MARKETS

Pakistan Packers and Bazaar continued active with Yemen and other Middle Eastern countries more forceful. Afghanistan showed some activity while Kazakhstan and other CIS states were selective. UK and Egyptian Packers maintained enquiry with Russia and Iran showing some participation. South Sudan and Local Packers were more active while Sudan was quiet. Somalia maintained activity at the lower end of the market.

Leaf Grades - 151,140 packages (9,913,004.00 kilos) - 54.81% unsold.

Dust Grades - 90,460 packages (6,719,572.00 kilos) - 37.06% unsold.

Secondary Grades - 25,640 packages (1,301,815.00 kilos) - 24.57% unsold.

LEAF GRADES (M2)

BP1:

Best - Saw irregular enquiry and ranged between USC28 dearer to easier by up to USC37.

Brighter - Good support at firm to mostly easier rates and irregularly lost up to USC14 with some lines heavily discounted.

Mediums - KTDA mediums were firm to USC15 dearer to easier by up to USC6; Plantation mediums met less support and shed up to USC30 below last rates. Lower Medium - Met less activity and lost up to USC15 but a few lines held steady to USC6 above last levels.

Plainer - Well absorbed at firm to USC4 above previous rates for select Invoices, however most lines irregularly shed up to USC10.

PF1:

Best - Firm to USC23 dearer with some lines advancing by up to USC50; select Invoices however shed up to USC10.

Brighter - Steady to generally dearer by up to USC16 with a few lines shedding USC3.

Mediums - KTDA mediums saw irregular interest varying between firm to USC17 dearer to easier by USC8 while Plantation mediums lost up to USC14 but some Invoices gained up to USC8.

Lower Medium - Saw less enquiry at irregular levels and ranged between firm to USC10 below previous rates but a few lines were USC10 dearer.

Plainer - Irregular and varied between steady to USC2 dearer to mostly easier by up to USC18.

CTC QUOTATIONS	BP1 - USC	PF1 - USC
Best	255 - 502	329 - 364
Good	255 - 403	324 - 345
Good Medium	255 - 300	262 - 338
Medium (KTDA)	250 - 270	244 - 304
Medium (Plantations)	130 - 226	114 - 225
Lower Medium	108 - 160	065 - 140
Plainer	100 - 120	040 - 138

DUST GRADES (M1)

PDUST:

Best - Saw irregular enquiry and ranged between firm to mostly dearer by up to USC18 but a few lines irregularly lost up to USC22.

Brighter - Mostly dearer by USC10 with selected Invoices gaining up to USC30.

Mediums - KTDA mediums sold at firm rates with a few lines gaining by USC4 but others lost up to a similar margin. Plantation mediums met irregular support varying between steady to USC19 above previous levels to easier by up to USC8.

Lower Medium - Irregular competition at firm to USC10 dearer to easier by up to USC6.

Plainer - Met irregular enquiry ranging between steady to USC14 dearer to mostly easier by up to SC15.

DUST1:

Best - Were dearer advancing by up to USC19.

Brighter - Met good support at mostly dearer rates irregularly gaining up to USC19 but selected lines lost up to USC9.

Mediums - KTDA mediums were irregular and ranged between firm to USC8 above last rates to easier by up to USC5. Plantation mediums were steady to USC10 dearer but select teas shed up to USC7.

Lower Medium - Met improved but irregular absorption with some lines advancing by up to USC26 while others lost up to USC14.

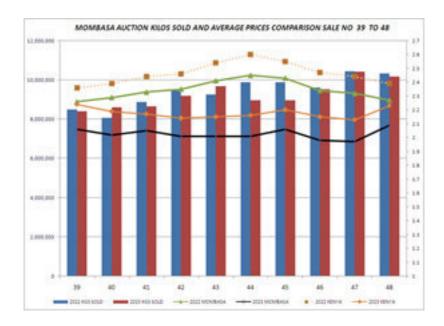
Plainer - Firm to mostly dearer by up to USC16 to irregularly easier by up to USC6.

CTC QUOTATIONS	PDUST - USC	DUST1 - USC
Best	290 - 462	314 - 354
Good	326 - 350	300 - 342
Good Medium	314 - 356	230 - 330
Medium (KTDA)	217 - 302	217 - 320
Medium (Plantations)	145 - 250	200 - 266
Lower Medium	055 - 165	085 - 206
Plainer	048 - 124	048 - 122

SECONDARY GRADES (S1)

In the Secondary Catalogues, best BPs held value with others about steady while PFs were sold at about previous rates. Clean well sorted coloury Fannings were steady while similar DUSTs were irregular but on balance firm. Other Fannings were discounted with DUSTs tending easier. BMFs were readily absorbed.

SECONDARY QUOTATIONS (USC)	BP/BP2	PF/Pf2	FNGS1/ FNGS	DUST/ DUST2	BMF
Best / Good	186 - 249	210 - 248	112 - 216	222 - 290	132 - 133
Good Medium/Medium	-		125 - 172	225 - 254	-
Lower Medium	108 - 128	060 - 129	049 - 118	042 - 123	045 - 074
Plainer	108 - 117	050 - 108	048 - 084	649 - 093	040 - 062



Courtesy - Africa Tea Brokers Limited.

BANGLADESH AUCTION

04TH DECEMBER 2023 (SALE NO. 32)

CTC LEAF: 71,146 packages of tea on offer met with a fairly good demand.

BROKENS: Well made good liquoring Brokens met with a good demand and were generally firm to slightly easier. Medium varieties were again in fair demand but prices eased over last. Plainer sorts met with less demand with more withdrawals. BLF teas met with some interest with a lot of withdrawals.

FANNINGS: Good liquoring Fannings met with a good demand and sold at around last levels and were occasionally easier. Mediums continued to meet with a fair demand but again were easier with fair withdrawals. Plainer varieties were in less demand at mostly easier rates. BLF teas met with some interest with a lot of withdrawals

DUST: 14,461 packages of tea offer met with fair demand. Good liquoring Dusts sold well at around last

levels. Their Mediums were slightly easier by Tk.3/- to Tk.5/- closely following quality. Plain and BLF Dusts continued to be difficult of sale and suffered heavy withdrawals. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: Good demand continued for all good liquoring varieties on offer following good support from the Blenders and a little more interest from the Loose tea buyers.

It was evident that reprinted teas continued to meet with a restricted demand and witnessed heavier withdrawals. As a result, overall withdrawal percentage this week was much higher than last.

Dusts were an easier market.

Our catalogue: (Sale 32) Avg: Tk 184.89 , Sold 54.59 % ,

(Sale 31) Avg: Tk 179.44, Sold 60.02 %

QUOTATIONS	BROKENS	QUOTATIONS	FANNINGS
Best	1.77-1.91	Best	1.91-2.05
Good	1.59-1.68	Good	1.64-1.77
Good Medium	1.45-1.54	Good Medium	1.54-1.64
Mediam	1.32-1.41	Medium	1.34-1.43
Plain	1.09-1.18	Plain	1.13-1.23
BLF	0.77-1.13	BLF	0.77-1.13

Courtesy - National Brokers Limited.

TEA MARKETS AROUND THE WORLD

MALAWI AUCTION

06TH DECEMBER 2023 (SALE NO. 49)

There was good demand at generally firm to dearer rates for the small quantity on offer of 2740 packages.

BP1 - N/A.

PF1 - Bright liquoring types were up to 3 USC dearer, lesser sorts were neglected.

PD sold 8 USC below valuation.

D1 held firm

PE1SC tended firm where sold.

Secondaries were firm to 4 USC dearer.

Courtesy - Tea Brokers Central Africa Limited

KOLKATA AUCTION

05TH/06TH AND 07TH DECEMBER 2023 (SALE NO. 49)

Good demand for select well made brighter liquoring Assams which are barely steady. Fair demand for all other Assam varieties at easier rates. Dooars not seen so far. W I - Operating . HUL - Operating . TCPL - Active . Exporters - Operating . Based on ATB's Catalogue .

Courtesy - Associated Brokers (Pvt) Ltd, Kolkata

GUWAHATI AUCTION

05TH DECEMBER 2023 (SALE NO 49)

Fair demand. Better liquoring Assams are selling around last levels while remainder are irregular and tending easier following quality (CBPL running at 47%). HUL/ Western India / Internal operating. Exporters operating selectively on larger brokens.

Courtesy - Associated Brokers Pvt Ltd

COCHIN AUCTION

05TH DECEMBER 2023 (SALE NO. 49)

CTC DUST

DEMAND: Good (91% sold)

MARKET: Good liquoring teas barely steady to tending easier by re.1/- to rs.3/- others irregular and lower and witnessed some withdrawal.

BUYING PATTERN

Good liquoring teas were well supported by m/s. Avt. Major packeteers (tcpl & hul) selective and subdued. Devgiri tea & produce confined their purchase to sfd grade only. Kerala state civil supplies abstained from the market. Indcoserve, eastea chai, hindustan power links lent fair support along with kerala loose tea traders. Upcountry buyers and exporters subdued. Blenders together absorbed 55% of the total ctc quantity sold.

ORTHODOX DUST

DEMAND: LESS (50% SOLD)

MARKET: Barely steady

BUYING PATTERN: Exporters and upcountry buyers absorbed the small quantity of orthodox dust sold.

Courtesy - FORBES, EWART & FIGGIS PVT. LTD